



Vygon acquires Macatt Medica, Peruvian distributor of single-use medical devices

Takeover will enable Vygon to build on its presence in South America, particularly in enteral nutrition sector

Écouen, France, March 8, 2022—Vygon, a specialist single-use medical devices group, today announces the acquisition of Macatt Medica, a distribution company located in Lima, Peru. The company distributes the majority of Vygon’s products in Peru, including a wide range of enteral nutrition products. The financial terms of the agreement have not been disclosed.

With this acquisition, Macatt Medica will become a fully owned subsidiary; boosting Vygon’s presence in South America. Its 21 employees will be joining Vygon’s staff.

“We are delighted that Macatt is joining the extended Vygon family and, in particular, that this will enable us to strengthen our presence on the market for active medical devices,” said Michel Hanania, vice president for the Latin America region at Vygon. “This product range will complement the one that we have developed alongside our branch in Colombia, in the area of single-use ‘consumable’ products, which will enable us to offer a comprehensive range of products to our South American client base.”

“It’s a big step forward for Macatt to become Vygon’s Peru subsidiary; we are already working closely, distributing its products; this takeover is a natural progression for our company,” said Manuel Catalan, CEO of Macatt Medica. “This acquisition is an opportunity for Macatt to boost its presence on the distribution market for enteral nutrition products, while at the same time becoming part of a group which shares the same values as us.”

Founded in 1997, Macatt Medica has been distributing Vygon products since 2010. Its turnover rose to €1.7 million (\$1.9M) in 2021.

Legal adviser: Stance Partners (France)

About Vygon Group

Vygon designs, manufactures and markets high-tech single-use medical devices for healthcare professionals in hospital and for private and independent practitioners. Vygon is a world leader within this industry, offering a wide range of products in a number of clinical specialties. Organized in five business units (Critical Care – Neonatology, Enteral & Obstetrics – Intravascular Therapies – Cardiovascular & Surgery – Pain & Airway Management), Vygon combines local and international in-depth expertise and know-how in each individual field. With expertise right along the value chain, from product design to the delivery of training for medical personnel, Vygon provides health care professionals with effective and innovative products tailored to their needs and those of their patients, for optimum use and safety. The company distributes over 205 million products a year in more than 120 countries through its network of 26 subsidiaries and 331 distributors. Vygon products display the CE and/or FDA mark and are manufactured in the group’s eight factories in Europe, the USA and Colombia. A family company founded in 1962, Vygon is based in Écouen, in France’s Greater Paris region. It is a mid-sized business employing 2,371 staff worldwide. The turnover in 2020 was €344 million (\$393M), with 83% of this derived from Vygon’s international business.

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